

# ENERGY INNOVATION FORUM

# Metropolitan Area Planning Council

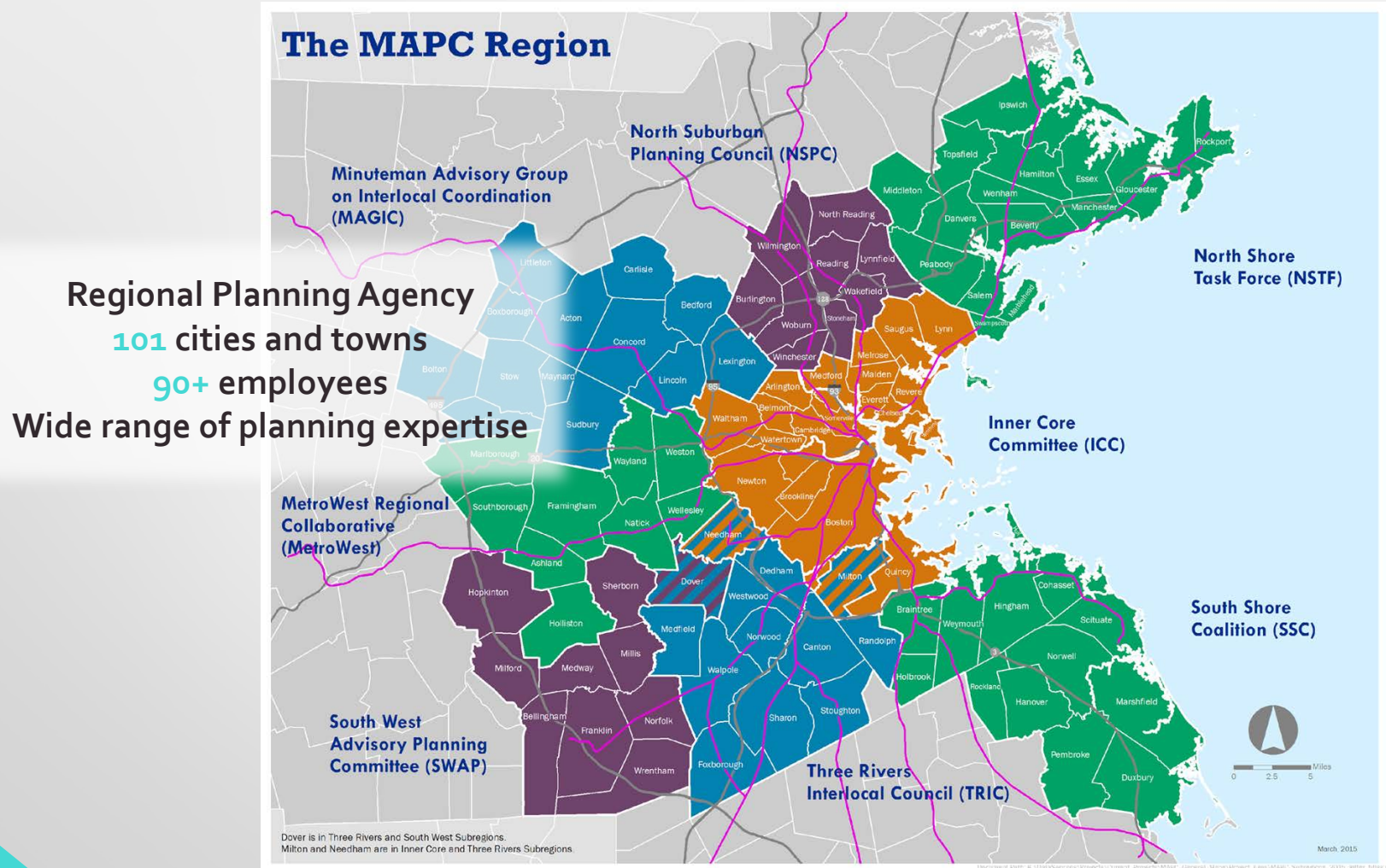
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# ENERGY INNOVATION FORUM

## COMPANY ORIGINS



# ENERGY INNOVATION FORUM

## KEY PRODUCTS/TECHNOLOGIES

### VEH102: STATEWIDE CONTRACT FOR ADVANCED VEHICLE TECHNOLOGY...



Smart Procurement  
Partnerships



Easy Access To  
Emerging Technology



Buy Together,  
Save Together

...MAPC'S GREEN MOBILITY PURCHASING PROGRAM

# ENERGY INNOVATION FORUM

## KEY PRODUCTS/TECHNOLOGIES

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JUL '17 – JAN '18



Group Purchase Round 1 with XL Hybrids

NOV '17 – JUL '18



Recruitment of public fleets for Round 2

JUL '18 – JAN '19

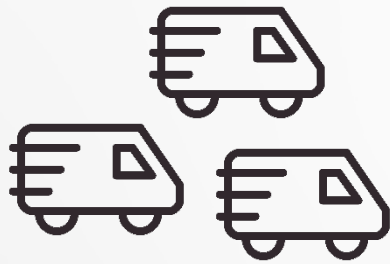


Group Purchase Round 2 with expanded vendor participation & additional fleets

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## COMMERCIAL IMPACT

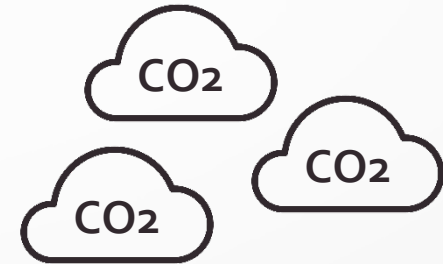
### INITIAL RESULTS...



26 vehicles  
4 fleets



11-19% discounts  
1-2k per vehicle



25-30% average fuel  
economy improvement

# ENERGY INNOVATION FORUM

## NEXT STEPS AND NEEDS

**MEISTER CONSULTANTS GROUP**

**NARC**  
Building Regional Communities

**MARC**  
MID-AMERICA REGIONAL COUNCIL

**Y&A**

**PROPANE education & research COUNCIL**

**PAG**  
Pima Association of Governments

**Metropolitan Washington Council of Governments**

**Kansas City Regional Clean Cities**

**Electrification Coalition**

**MAPC**  
METROPOLITAN AREA PLANNING COUNCIL

**North Central Texas Council of Governments**

**ICM** the energy of innovation™

**Utah Clean Cities**  
Alternative Fuels  
Clean Fuel - Clean Air - Clean Energy

**Clean Communities**  
www.cc-city.com

**Dallas-Fort Worth CLEAN CITIES**

**CleanFuels Ohio**

**Clean Cities Tucson Regional Coalition**  
Pima Association of Governments

**Western WA CLEAN CITIES**

1 FLEETS

2 FUNDERS

**enow**

**CLIPPERCREEK, INC.**

**VERDEK**

**GraybaR**

**EVSE LLC**  
Smart Charging Solutions For Electric Vehicles

**VOLTREK**  
POWERING YOUR JOURNEY.

**WattZilla**  
Dual 80 amp EV charging station

**Magmotor**

**National Fleet HYBRIDS**

**XLhybrids**

3 VENDORS