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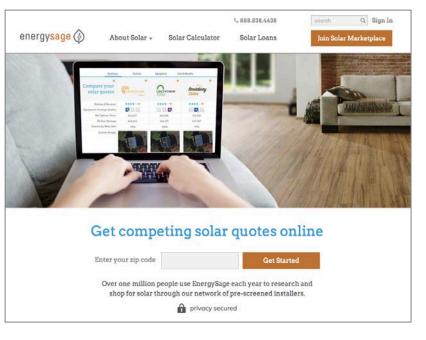




John Gingrich | SVP Strategic Partnerships

energysage (





Helping consumers make smart energy decisions by empowering them to shop for energy products on their terms









Powerful product mix

Rooftop Solar



Energy Storage



Financing



Smart Home



Electric Vehicles



A focus on transparency, choice and consumer empowerment

	Summary	Installer Equipment	Costs & Benefits
Show All	Ames Solar Ames Solar	Broadway Solar Broadway Solar	GreenGate
	Accept Offer Contact Installer	Accept Offer Contact Installer	Accept Offer Contact Installer
Ratings & Reviews 🕝	★★★★★(31)	****	****(6)
Labor Warranty 🕢	5 years	7 years	10 years
Electricity Need Met 🕝	104%	99%	95%
Equipment Package Quality ()	E S P	E S P	E S P
Price per Watt 🕝	\$5.01/W	\$4.95 / W	\$4.51/W
Net Upfront Price 🕝	\$14,537	\$13,675	\$11,476
* 20-year Savings 🚺	\$30,555	\$27,797	\$29,662
* Payback Period 🕢	5.9 years	6.1 years	5.1 years

Achieved scale & market leadership in solar

#1

Highest website traffic in the US Solar Industry

\$2 Billion Worth of Solar Project Requests

\$100 **Million**

Rooftop Solar Sales Transactions

35 States

Operating Nationally with a Solar Contractor Network of Over 450

Scale Up

Well positioned in the large and rapidly growing home energy market

Heating & Electric Energy Solar Cooling Vehicles Efficiency Heat pumps Vehicle sales **Energy management** Solar marketplace Water heating Smart thermostats Charging stations Solar financing Furnaces & boilers Efficient appliances **Energy storage Community solar** Home Services **Green Power Smart Home Energy monitoring** Green energy supply Roofing **Thermostats RECs O&M** contracts Security

Diversify, Cross-Sell

But we need partners and smart capital

Partners

- Marketing partnerships, including utilities, municipalities, non-profits
- Strategic collaboration with
 - Lenders
 - Manufacturers
 - Distributors
 - Solar installers

Smart Capital

- \$5-\$10 million in growth capital – paired with \$2 million + in non-dilutive grants (DOE / MACEC)
- Expertise with online marketplaces
- Energy industry domain expertise and contacts
- Strategic investments

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AS SEEN IN

"The marketplace's functionality and usability is light years ahead of other similar sites."

- GREENTECH MEDIA











The Boston Globe

Forbes

Bloomberg

OUR PARNERS





















