



ENERGY INNOVATION FORUM

Enel Green Power

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Enel Group today



FORTUNE CHANGE
THE WORLD



~**40 €bn** regulated asset base
~**65 mn** distribution end users

#1 in Italy, Spain, Chile, Peru
#2 in Argentina, Colombia



~**38 GW** renewable capacity²

Global leadership
in renewables



~**18.3 mn** free retail customers

#1 in Italy and Spain



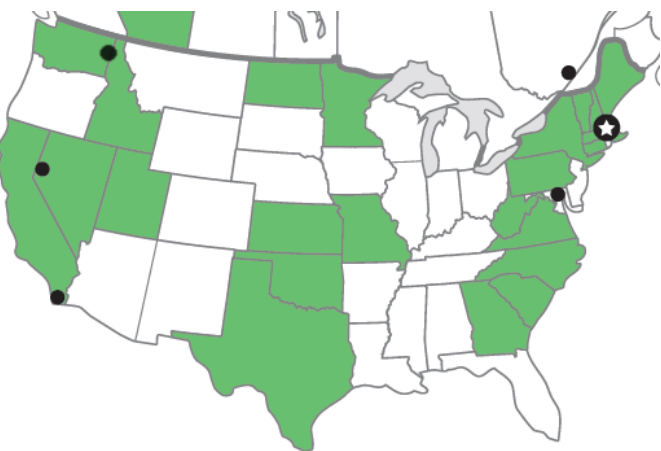
~**47 GW** thermal capacity

Highly flexible and
efficient generation fleet

Global and diversified operator
Committed to achieving carbon neutrality by 2050

■ Countries of presence

Enel Green Power North America



100+ renewable energy power plants in 22 US states and two Canadian provinces

More than **3.3 GW** of managed capacity : wind, solar, geothermal and hydropower



Annually our plants produce, on average, 9.9 TWH



North American Headquarters

Andover, MA

Regional Offices

- San Diego, CA
- Reno, NV
- Washington, D.C.
- Montreal, Canada
- Boston, MA
- Liberty Lake, WA



An Enel Group Company



An Enel Green Power Company



Over 450 full time personnel across North America



2017 acquisitions of Demand Energy, a leading Behind The Meter storage and energy management solution provider, and of EnerNOC, a leading US based provider of energy management services.

A leading owner and operator of wind, geothermal, hydropower and solar power plants

Areas of interest

GLOBAL RENEWABLE ENERGY



WIND



SOLAR

HYBRID



GEOTHERMAL



HYDRO

GLOBAL THERMAL GENERATION



ENERGY STORAGE



DRONES



PREDICTIVE
MANTEINANCE



O&M EFFICIENCY

GLOBAL INFRASTRUCTURES AND NETWORK



NETWORK



LOAD MANAGEMENT



SMART METERING

GLOBAL ICT



TELECOMMUNICATIONS



IOT



DIGITALIZATION

GLOBAL TRADING



BLOCKCHAIN



FORECASTING



ENERGY MANAGEMENT

GLOBAL E-SOLUTIONS



E-MOBILITY



E-HOME



E-INDUSTRY



E-CITY

MICROGRIDS

All Business Lines are actively looking for collaborations with startups to grow the business or to improve operational efficiency

Stillwater hybrid plant [LINK TO VIDEO](#)



V2G pilot in Denmark & UK



Formula E Microgrid [LINK TO VIDEO](#)



Ollagüe Microgrid [LINK TO VIDEO](#)

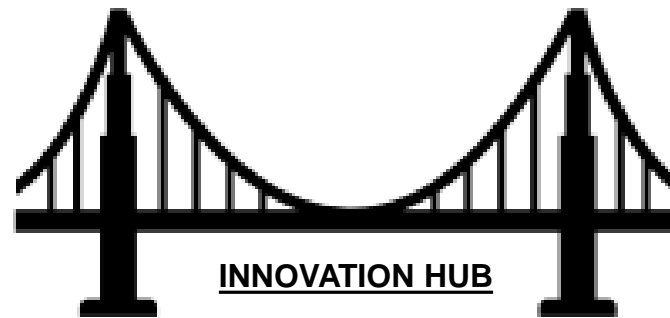


Innovation Hubs

Opportunities for Enel, for startups and for the entire ecosystem

ENEL ECOSYSTEM

- **6 Global Business Lines** looking for new opportunities
- Strong **connections with Venture Capital funds, Associations, Accelerators**
- **Labs**, where it is possible to **test technologies** for PV, storage, low and medium voltage, ...
- **Universities and research centers**
- **Partnerships** with more than 80 global corporates



**A bridge among startups and Enel's ecosystem
to create new business opportunities**