










TEAM NAME HERE

Week

<p><i>Key Partners</i></p>  <p>7</p> <p>Who are our Key Partners?</p>	<p><i>Key Activities</i></p>  <p>5</p> <p>What Key Activities do you Value Proposition require?</p>	<p><i>Value Propositions</i></p>  <p>1</p> <p>Which one of our customer's problem are we helping to solve? Or Which customer needs are we satisfying?</p> <p>What is the specific product/service?</p> <p>What are the features that match customer needs?</p>	<p><i>Customer Relationships</i></p>  <p>4</p> <p>How will we Keep and Grow Customer?</p>	<p><i>Customer Segments</i></p>  <p>2</p> <p>For who are we solving a problem or fulfilling a need?</p> <p>Who are the customers?</p> <p>Does the Value Proposition match their needs?</p> <p>Is this a single-sided or multi-sided market?</p>
	<p><i>Key Resources</i></p>  <p>6</p> <p>What Key Resources do our Value Proposition require?</p>		<p><i>Channels</i></p>  <p>3</p> <p>Through which Channels do our Customer Segments want to be reached?</p>	

<p><i>Cost Structure</i></p> <p>9</p>  <p>What are the most important costs in our business model?</p>
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<p><i>Revenue Streams</i></p> <p>8</p>  <p>What is the revenue model? What are the pricing tactics? For what value are our customers willing to pay?</p>
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