

WILLIAM LAZONICK

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University of Massachusetts Lowell
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Date and Place of Birth: June 8, 1945 at Toronto, Ontario, Canada

Countries of Citizenship: USA, Canada

Current Principal Academic Positions:

Professor, University of Massachusetts Lowell, Department of Regional Economic and Social Development

Director, Center for Industrial Competitiveness, University of Massachusetts Lowell

Previous Principal Academic Positions:

Research Professor, INSEAD	1996-2007
Professor of Economics, University of Tokyo	1996-1997
Professor of Economics, Barnard College, Columbia University	1985-1993
Research Fellow, Harvard Graduate School of Business Administration	1984-1986
Associate Professor of Economics, Harvard University	1980-1984
Assistant Professor of Economics, Harvard University	1975-1980

Academic Honors:

Honorary Doctor of Philosophy, Uppsala University	1991
President, Business History Conference	1990-1991
Visiting Member, Social Sciences, Institute for Advanced Study, Princeton	1989-1990
German Marshall Fund of the United States Research Fellow	1985-1986
Harvard-Newcomen Business History Research Fellow	1984-1985
Newcomen Award in Business History for the outstanding article in <u>Business History Review</u> in 1983	1984

Education:

Harvard University, Ph.D. in Economics, November 1975	1970-1975
Institut Universitaire de Hautes Etudes Internationales, Geneva	1969-1970
London School of Economics, M.Sc. (Economics) July 1969	1968-1969
University of Toronto, B.Com., May 1968	1964-1968

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(education, continued)

Teaching areas: industrial development and international competition (including specific courses on USA, Japan, China, and India); organizations, institutions, and economic performance; innovative enterprise and industrial dynamics; innovation, competitive advantage, and economic development; regional development and industrial analysis; business and economic history; history of economic analysis

Ph.D. dissertation: Marxian theory and the development of the labor force in England.

Higher education awards and distinctions:

Graduate

Canada Council Doctoral Fellowship	1970-1974
Swiss Federal Government Scholarship	1969-1970
Mark of Distinction, London School of Economics	1969

Undergraduate

Reuben Wells Leonard Scholarship	1965
O'Keefe Award	1965
Zwaigenbaum Prize	1965
Ontario Institute of Chartered Accountants Scholarship	1964-1968
Ontario Scholar	1964

Other Significant Professional Activities:

Guest editor, with David Teece, Special Issue of <u>Industrial and Corporate Change</u> , Honoring the memory of Alfred D. Chandler, Jr.	2008-2009
Invited speaker, "The New Economy Business Model and Sustainable Prosperity," to be presented the 3 rd International Comparative Research in Law and Political Economy (CLEP) Workshop, The Embedded Firm, Osgoode Hall Law School, York University, Toronto, March 21	2008
Invited speaker, "Boston's Biotech Boom," Regional Economic and Social Development, University of Massachusetts Lowell, December 13	2007
Featured speaker, "Dynamic Capabilities and Sustained Innovation: The Theory of Innovative Enterprise," Conference on Dynamic Capabilities and Beyond, Graduate School of Management, St. Petersburg State University, St. Petersburg, Russia, December 7	2007
Invited speaker, "From Microtech to Nanotech by Way of Biotech," with Edward March, Conference on Nanotechnology, Literature, and Society, University of Massachusetts Lowell, December 6	2007
Featured speaker, "Building Knowledge, Creating Value," with Edward March and William Mass, Nupro Technical Conference, UMass Lowell, November 26	2007
Featured Speaker, "The US Stock Market and the Governance of Innovative Enterprise," Conference on Finance, Innovation, and Inequality, Regent's College Conference Center, London, November 9	2007
Featured speaker, "The Theory of Innovative Enterprise," at International Summer School, Policies for Innovation and Growth, Villalago, Terni, Italy, September 26	2007
Ph.D. dissertation jury, Sylvain Moura, « L'impossible banalisation des industries de défense, », Université Montesquieu – Bordeaux IV, September 24	2007

(other professional activities, continued)

Featured speaker, "The Theory of Innovative Enterprise," at Ecole Thématique CNRS, Les méthodes de l'analyse institutionnelle, La Rochelle, France, September 19	2007
Invited speaker, "Boston's Biotech Boom," New England Study Group, Federal Reserve Bank of Boston, September 6	2007
Organizer, Conference on Innovation and Competition in the Global Communications Technology Industry, INSEAD, Fontainebleau, France, August 23-24.	2007
Featured speaker, "Entrepreneurship, Innovation, and Development," International Summer School of e-Business and Complexity: New Management Practices, University of Salento, Ostuni, Italy. July 12	2007
First opponent, Adjudication Committee, doctoral thesis of Jon Vatnaland, "Stability and Change in the Organization of Industry: The Chain Store Innovation and the Transformation of American Retailing in a Comparative Perspective," University of Oslo, May 22	2007
Featured speaker, "China, East Asia, and the Globalization of High-Tech Labor," International Forum of Comparative Political Economy of Globalization, Renmin University of China, Beijing, September 3	2006
Consultant to the World Institute of Development Economic Research (WIDER), United Nations University, Helsinki, Project on Entrepreneurship and Development	2006-2007
Featured speaker, Summer Institute on US Political Economy and the Global Economic System, sponsored by the US State Department, Dickinson College, June 28	2006
Featured speaker, "The stock market, corporate governance, and sustainable prosperity," Conference on Managing Labor's Capital, Harvard Law School, April 27	2006
Featured speaker, Conference on Perspectives of Corporate Governance, sponsored by the German Confederation of Managers, Wissenschaftszentrum Berlin, March 9-10	2006
Chair of Adjudication Committee, doctoral thesis of Sverre Christensen, "Switching Relations: The Rise and Fall of the Norwegian Telecom Industry," Norwegian School of Management (BI), March 3	2006
Invited speaker, Conference on Globalization and Corporate Strategies for the 21st Century, Banco Nacional de Desenvolvimento Econômico e Social (BNDES), Rio de Janeiro, November 21-23	2005
Consultant to the World Institute of Development Economic Research (WIDER), United Nations University, Helsinki, Project on Institutions and Development	2004-2005
Invited expert, European Commission Conference, "Foresight for Innovation", University College Dublin, June 14-15	2004
External examiner, Habilitation à diriger de recherche (HRD), Prof. Jackie Krafft, Université de Nice, Sophia Antipolis, June 25	2004
Editorial board member, <u>Labor History</u>	2003-
Editorial board member, <u>Journal of International Business Studies</u>	2003-
Momigliano Lecture, "Social Foundations of Innovative Enterprise," Istituto Franco Momigliano, Terni, Italy, July 10	2003
Keynote speaker, CFO Strategies Conference, Monaco, June 16	2003
Visiting professor, Doctoral Programme in the Network Economy and Knowledge Management, Venice International University, May	2003
Research fellow, The Work Foundation, London	2003
Invited expert, Panel of Inquiry on Work and Enterprise, The Work Foundation, London, March 21	2003

(other professional activities, continued)

Editorial board member, <u>Organization Studies</u>	2003-
Professor II (Adjunct), Doctoral Programme in Innovation and Entrepreneurship, Norwegian School of Management BI, Oslo	2002-2005
Featured lecturer, Erasmus Summer Lectures on Evolving Institutions, Erasmus University, Rotterdam, June 25-26	2001
External examiner, Soutenance de thèse de doctorat, Christophe Belleval, « Le pilotage des grands projets de haute technologie dans une organisation centrée sur ses compétences de base -- le cas des programmes spatiaux, » Université Louis Pasteur Strasbourg, June 13	2001
Invited expert, Seventh International Forum on Asian Perspectives, Asian Development Bank and the OECD Development Centre, OECD, Paris, June 18	2001
Organizer, The Penrosian Legacy Conference, INSEAD, May 11-12	2001
Featured speaker, Global Mobility Innovation and Insights Workshop, Bell Labs, Lucent Technologies, May 16	2001
Featured speaker, United Nations Economic Commission for Europe Spring Seminar, Geneva, May 7	2001
External evaluator, "Current Situation of the Faculty of Economics: A Self-Review and Self-Evaluation Report", Faculty of Economics, University of Tokyo, March	2001
External examiner, Habilitation à diriger de recherche (HRD), Prof. Claude Serfati, Université de Saint-Quentin-en-Yvelines, Versailles, January 18	2001
Editorial board member, <u>Economic and Industrial Democracy</u>	2000-
Keynote speaker, Conference on Entrepreneurship and Institutions in Comparative Perspective, Erasmus University, Rotterdam, January 14	2000
Autobiographical chapter in Roger Backhouse and Roger Middleton, eds., <u>Exemplary Economists</u> , Elgar	2000
Member, Committee for the Alfred Chandler Fund, an endowment to provide fellowships to graduate students in business history	1999-2003
Featured speaker, Workshop on Globalization, Industrial Performance Center, MIT, October 5	1999
Featured speaker, Conference on the History of Industrial Relations in Latin America in the Twentieth Century, Harvard University, November 5	1999
Featured speaker, Keizai Doyukai (Japanese Association of Corporate Executives), Conference on Comparative Corporate Governance and Management, Tokyo Kaikan, Tokyo, May 7	1999
Editorial board member, <u>Enterprise & Society</u>	1999-2006
Co-director (with Mary O'Sullivan), Project on Corporate Governance, Innovation and Economic Performance in the EU (CGEP), INSEAD	1999-2002
Economics editor, <u>International Encyclopedia of Business and Management</u> , Thomson Learning	1999-2004
Featured speaker, Conference on Business History Around the World at the End of the Twentieth Century, Milan, October 15	1998
Advisory board, <u>International Encyclopedia of Business and Management</u> , Malcolm Warner, general editor, Routledge and International Thomson	1997-2004
Faculty member, Oslo Summer School in Comparative Social Science Studies, University of Oslo	1997
Featured economist in Warren J. Samuels, ed., <u>American Economists of the Late Twentieth Century</u> , Elgar, ("William Lazonick" by Fred Carstensen, pages 159-73)	1996
Research associate, Jerome Levy Economics Institute, Bard College, New York	1996-

(other professional activities, continued)

Guest speaker, annual meeting of the Japan Business History Association, Yokohama, October 19	1996
Invited speaker, Conference on Globalization and Development: Implications for Malaysia, University of Malaya, Kuala Lumpur, August 12-13	1996
Co-organizer and keynote speaker, Symposium on Industrial Development and International Competition, London School of Economics, January 4-5	1996
Featured speaker, Meeting of the Dutch Business History Association, Schiedam, October 12	1995
Invited lecturer, F. de Vries Lecture, Erasmus University, Rotterdam, October 11	1995
Consultant to the East-West Center, Honolulu, and invited speaker, Conference on Korea's Choices in an Emerging Global Competition, Kahuku, Hawaii, July 24-26	1995
Plenary symposium on <u>Business Organization and the Myth of the Market Economy</u> , Business History Conference, Fort Lauderdale, March 17	1995
Featured speaker, Conference on Indigenous Innovation and Industrial Development, Osaka University, January 28	1995
Faculty affiliate and co-chair of the Politics and Enterprise in Europe Study Group, Center for European Studies, Harvard University	1994-1998
Keynote lecture, VII Simposio de Historia Economic, Cambio Tecnológico y Desarrollo Económico, Universitat Autònoma de Barcelona, December 16	1994
Consultant to the East-West Center, Honolulu, and invited speaker, Conference on Globalization and Regionalization, Honolulu, August 16-17	1994
Guest lecturer, European Studies in Science and Technology Master's Program, University of Oslo	1994-1996
Research associate, STEP Group, Oslo, Norway	1994-2002
Chair, Committee on Industrial Theory and Assessment, University of Massachusetts Lowell	1993-
Ph.D. dissertation "opponent", Mark Elam, Linköping University, October 14	1993
Consultant to the United Nations Development Programme and Government of India	1993
Research associate, Harvard Institute for International Development	1992-1995
Consultant to the Chancellor, University of Massachusetts Lowell	1992-1993
Ph.D. dissertation "opponent", Mats Genberg, Uppsala University, April 4	1992
Guest professor, Bielefeld University, Germany	1992
Visiting Professor of Economics, Harvard University	1992
Visiting scholar, Harvard University	1991
Symposium on William Lazonick, <u>Competitive Advantage on the Shop Floor</u> , meeting of the Social Science History Association, November 2	1991
Consultant to the Economic and Social Research Council, U.K.	1991
Associate editor, <u>Industrial and Corporate Change</u>	1991-
Presidential address, Business History Conference, March 23	1991
Scientific committee for the fourth conference of the International Schumpeter Society	1990-1992
Senior research associate, Center for Labor-Management Policy Studies, City University of New York	1990-1992
Keynote address, Business History Conference, Johns Hopkins University, March 23	1990
Featured speaker, Instituto de Investigacion para el Desarrollo Economico Nacional, Lima Peru, June 20	1990
Editorial adviser, <u>Business History</u>	1989-
Member, Consortium on Competitiveness and Cooperation	1988-1994

(other professional activities, continued)

Expert witness, U.S. House of Representatives Subcommittee on Economic Stabilization, Committee on Banking, Finance, and Urban Affairs, May 12	1987
Consultant to the World Institute of Development Economics Research (WIDER), United Nations University, Helsinki, Project on comparative economic growth	1986-1990
Editorial board member, <u>Business History Review</u>	1984-1999
Editorial board member, <u>Journal of Economic History</u>	1983-1988
Visiting Fellow, Warwick University	1983, 1989
Visiting associate professor of economics, University of Toronto	1982-1983
Consultant to the National Consumer Law Center, Boston	1980-1981
Honorary Research Fellow, Birkbeck College, University of London	1978-1979
Consultant to the Consumer Protection Division, Attorney General's Office, Commonwealth of Massachusetts	1975-1976
Founder and editor, <u>Dollars and Sense</u>	1974-1981
Editorial board member, <u>Review of Radical Political Economics</u>	1973-1975
Teaching fellow, Harvard University	1972-1975
Visiting lecturer (Summer), University of Saskatchewan	1972
Visiting lecturer (Summer), Acadia University	1971

Invited academic seminars and lectures delivered at:

University of Aalborg; American University, Washington DC; Universitat Autònoma de Barcelona; Barnard College, New York; Bielefeld University; Bocconi University, Milan; Boston University; Banco Nacional de Desenvolvimento Econômico e Social, Rio de Janeiro; University of California, Berkeley; University of California, Los Angeles; University of California, Riverside; University of California, San Diego; University of California, Santa Cruz; Cambridge University; University of Chicago; CEPREMAP, Paris; Columbia University, New York; Université Technologie de Compiègne; University of Connecticut, Storrs; Copenhagen Business School; University of Crete; Dickinson College, Carlisle PA; Dublin City University; East-West Center, Honolulu; Ecole des Hautes Etudes en Sciences Sociales, Université de Paris VI; Ecole Thématique CNRS, La Rochelle, France; Erasmus University, Rotterdam; European University Institute, Fiesole, Italy; European Institute of Business Administration (INSEAD), Fontainebleau, France; Federal Reserve Bank of Boston; Federal University of Rio de Janeiro, Brazil; Fondazione CUIOA, Vicenza, Italy; Free University of Barcelona; Gakushuin University, Tokyo; Hagley Museum, Wilmington, Delaware; Harvard University (Economics, History, School of Design, Business School); University of Hawaii, Honolulu; Hitotsubashi University, Tokyo; Institute for Advanced Study, Princeton NJ; Indian Institute of Management, Bangalore; Instituto de Investigacion para el Desarrollo Economico Nacional, Lima; Istituto per la Cultura e Storia d'Impresa 'Franco Momigliano', Terni, Italy; University of Iowa; Johns Hopkins University, Baltimore; Keio University, Tokyo; Korea University, Seoul; Linköping University; Ljubljana University; Birkbeck College, University of London; Institute of Historical Research, University of London; Royal Holloway College, University of London; London Business School; London School of Economics; University of Lowell; Lucent Technologies Bell Labs; Maison des Sciences de l'Homme, Paris; University of Malaya, Kuala Lumpur; Manchester Polytechnic Institute; Manchester University; University of Manitoba, Winnipeg; University of Massachusetts, Amherst; University of Massachusetts, Boston; University of Massachusetts Lowell; Massachusetts Institute of Technology; McGill University, Montreal; University of Miami (Ohio); University of Michigan, Ann Arbor; University of Montreal; National Research Foundation, Athens; New School for Social Research; New York University; Université de Nice Sophia Antipolis; Northeastern University; Norwegian Research Council; Norwegian School of Management BI; Osaka University; University of

Oslo; Oxford University; University of Padua; Université de Paris-Nanterre; Université de Paris-Sorbonne; Université de Paris-Villetaneuse; University of Pennsylvania (Economics, Wharton School); Regent's College, London; Renmin University of China, Beijing; University of Rome "La Sapienza"; Sheffield University; Institute for Social Research, Oslo; Universidade Federal do Rio de Janeiro; Rutgers University; Saint Petersburg State University, Russia; University of Salento, Italy; Soka University, Tokyo; University of Southern New Hampshire; Stanford University, Palo Alto; Stockholm School of Economics; Sussex University, Brighton; Swarthmore College; Swedish National Institute for Working Life, Stockholm; El Colegio de Tlaxcala; University of Tokyo; University of Toronto; Université des Sciences Sociales, Toulouse, France; United Nations Economic Commission for Europe, Geneva; United Nations University Institute for New Technology, Maastricht, The Netherlands; United Nations University, World Institute for Development Economics Research, Helsinki; Uppsala University; University of Urbino; Venice International University; Wake Forest University; Warwick University; Wissenschaftszentrum-Berlin; The Work Foundation, London; Yale University.

Research Fellowships and Grants:

Svenska Handelsbanken, "Globalization of the High-Tech Labor Force," with H. Glimstedt, Institute of International Business, Stockholm School of Economics,	2007-2010
INSEAD Association for Research, Conference on "Innovation and Competition in the Global Communications Technology Industry", INSEAD Fontainebleau, August 23-24	2007
W. E. Upjohn Institute for Employment Research, "Business Organization and ICT Employment Opportunities in the United States"	2004-2007
European Commission DGXII, Sixth Framework Programme, "European Socio-Economic Models of a Knowledge-Based Society" (with M. O'Sullivan in collaborative project led by Y. Lung)	2004-2007
Telefonaktiebolaget LM Ericsson, "The Evolution and Impact of Stock Options at Ericsson" (with H. Glimstedt)	2003-2005
The Work Foundation, "Venture Creation and Venture Finance in the UK"	2003-2004
National Science Foundation, Division of Social and Economic Sciences, "The Stock Market and Innovative Capability in the Optical Networking Industry"	2002-2004
National Science Foundation, Division of Social and Economic Sciences, "The Stock Market and Innovative Activity in the New Economy"	2001-2002
Russell Sage Foundation, "Growing Your Own in the 'New Economy': A Study of Skill Formation in the New England Optical Networking Industry"	2001-2003
Targeted Socio-Economic Research (TSER) Programme of the European Commission, "Corporate Governance, Innovation, and Economic Performance in the EU" (with M. O'Sullivan)	1999-2002
Collaborative research with scholars at the Université de Paris-X-Nanterre, Université Catholique de Louvain, and Université de Nice, on «Régimes de gouvernement d'entreprise: Différences nationales et stratégies d'entreprises,» funded by Commissariat Général du Plan, Gouvernement de France (with M. O'Sullivan)	1999-2001
INSEAD Association for Research, "The Penrosian Legacy," to run a conference in 2001 that will encourage the development of the lines of research that Edith Penrose pioneered	1999-2001

(research fellowships and grants, continued)

University of Massachusetts Lowell Committee on Industrial Theory and Assessment, "Organizational Learning and Innovation" (with M. Fiddy and R. Forrant)	1998-1999
INSEAD Association for Research, "Strategy, Learning, and Competition in the Commercial Jet Engine Industry"	1998-1999
Center for Global Partnership, Japan Foundation, project director, research grant, "Organizational Integration and Competitive Advantage: The Automobile Industries of Japan and United States" (in collaboration with S. Helper and the MIT International Motor Vehicle Program)	1996-1998
Jerome Levy Economics Institute, project director, policy papers and research grant on "Sustainable Prosperity: Industrial Innovation, International Competition, and the Development of the American Economy"	1996-1997
Studies in Technology, Innovation, and Economic Policy (STEP) Group, Oslo, Norway, through the European Commission, Targeted Socio-Economic Research Programme, research grant, "Corporate Governance and Economic Performance" (with M. O'Sullivan)	1996-1997
National Science Foundation, Collaborative Research Program for Scientists and Engineers, research grant, "Indigenous Innovation and Industrial Development" (with W. Mass and D. Hounshell, in collaboration with T. Abe, H. Miyajima, and K. Wada, funded by the Japan Society for the Promotion of Science)	1995-1999
Studies in Technology, Innovation, and Economic Policy (STEP) Group, Oslo, Norway, research grants, "Corporate Governance and Industrial Development" (with M. O'Sullivan)	1994-1995
University of Massachusetts Lowell, Committee on Industrial Theory and Assessment, research grants	1993-1997
Social Science Research Council and Japan Society for the Promotion of Science, planning grant, "Indigenous Innovation and Industrial Development"	1992-1993
Consortium on Competitiveness and Cooperation, research grants from the Columbia University Workshop	1990-1993
Institute for Advanced Study, School of Social Sciences, research fellowship	1989-1990
Swedish Collegium for Advanced Study in the Social Sciences, research grants	1989-1992
Barnard College, Columbia University faculty grants	1987-1993
National Science Foundation, Program on History and Philosophy of Science, research fellowship	1986
German Marshall Fund of the United States, research fellowship	1985-1986
Harvard Business School, Division of Research, research grants	1984-1986
Harvard Business School, Harvard-Newcomen Business History Research Fellowship	1984-1985
National Science Foundation, Division of Social Science, Economics Program, research grant, "Industrial Relations and Technological Change" (with S. Marglin)	1983-1986
Svenska Handelsbanken Foundation for Social Science Research, research grant	1982-1983
National Science Foundation, Division of Social Science, Economics Program, research grant, "Industrial Relations and Technological Change" (with S. Marglin)	1979-1981

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(research fellowships and grants, continued)

Merrimack Valley Textile Museum, grants-in-aid	1979-1981
Economic History Association, Cole, grant-in-aid	1978-1979
Harvard University, research grants	1976-1984

PUBLICATIONS

(Book tables of contents and many articles can be downloaded at <http://www.uml.edu/centers/CIC>)

Authored books

Sustainable Prosperity in the New Economy?: Business Organization and Employment Opportunities in the ICT Industries, W. E. Upjohn Institute for Employment Research, 2008 (forthcoming)

Corporate Governance and Industrial Development, co-authored with Mary O'Sullivan, a collection of essays published in Chinese, Peoples' Post and Telecommunications Press, 2005.

Organization and Technology in Capitalist Development, Elgar Publishing, 1992 [published in the series, *Economists of the Twentieth Century*, edited by Mark Perlman and Mark Blaug].

Business Organization and the Myth of Market Economy, Cambridge University Press, 1991 (paperback edition, 1993); also published in Italian by Il Mulino, 1993 and in Greek by University of Crete Press, 2001; chapter one reprinted in Richard Whitley, ed., Competing Capitalisms: Institutions and Economies, Elgar Publishing, 2002.

Competitive Advantage on the Shop Floor, Harvard University Press, 1990; translated into Chinese by Renmin University Press, 2006.

Edited books

International Encyclopedia of Business and Management Handbook of Economics, Thomson Learning, 2002; translated into Chinese, 2007.

American Corporate Economy, four volumes, Routledge, 2002.

Corporate Governance and Sustainable Prosperity, co-edited with Mary O'Sullivan, Palgrave, 2002.

Approaches to Sustainable Regional Development, co-edited with Robert Forrant, Jean Pyle, and Charles Levenstein, University of Massachusetts Press, 2001.

Organizational Capability and Competitive Advantage, co-edited with William Mass, Elgar Publishing, 1995.

The Decline of the British Economy, co-edited with Bernard Elbaum, Oxford University Press, 1986.

Journal articles

- “The US Stock Market and the Governance of Innovative Enterprise,” Industrial and Corporate Change, 16, 6, 2007: 983-1035.
- “Varieties of Capitalism and Innovative Enterprise,” Comparative Social Research, 24, 2007: 21-69.
- “Evolution and Allocation of Stock Options: Adapting US-Style Compensation to the Swedish Business Model,” co-authored with Henrik Glimstedt and Hao Xie, European Management Review, 3, 3, 2006: 1-21.
- “The Theory of Innovative Enterprise,” published in Russian, Economic Herald of Rostov State University, 4, 3, 2006: 7-32.
- “Dynamic Capabilities and Sustained Innovation: Strategic Control and Financial Commitment at Rolls-Royce plc,” co-authored with Andrea Prencipe, Industrial and Corporate Change, 14, 3, 2005: 1-42.
- “Indigenous Innovation and Economic Development: Lessons from *China’s Leap into the Information Age*,” Industry & Innovation, 11, 4, 2004: 273-298; translated into Chinese in Review of Political Economy (Renmin University of China), 2, 2006: 117-142.
- “The Stock Market and Innovative Capability in the New Economy: The Optical Networking Industry,” co-authored with Marie Carpenter and Mary O’Sullivan, Industrial and Corporate Change, 12, 5, 2003: 963-1034.
- “The Theory of the Market Economy and the Social Foundations of Innovative Enterprise,” Economic and Industrial Democracy, 24, 1, 2003: 9-44.
- “Innovative Enterprise and Historical Transformation,” Enterprise & Society, 3, 1, 2002: 35-54.
- “The Organization of Innovation in a Transitional Economy: Business and Government in Chinese Electronic Publishing,” co-authored with Qiwen Lu, Research Policy, 30, 1, 2001: 35-54.
- “Maximizing Shareholder Value: A New Ideology for Corporate Governance,” with Mary O’Sullivan, Economy and Society, 29, 1, 2000: 13-35; reprinted in Lazonick and O’Sullivan, Corporate Governance and Sustainable Prosperity, 2001: 11-36; and in Thomas Clarke, ed., Theories of Corporate Governance, Routledge, 2004: 290-303.
- “Varieties of Capitalism in the Twentieth Century,” co-authored with Ronald Dore and Mary O’Sullivan, Oxford Review of Economic Policy, 15, 4, 1999: 102-120; reprinted in Malcolm Warner, ed., International Encyclopedia of Business and Management, Thomson Learning: 778-798; reprinted in David Coates, ed., Models of Capitalism: Debating Strengths and Weaknesses, Elgar, 2002.
- “The Japanese Economy and Corporate Reform: What Path to Sustainable Prosperity?,” Industrial and Corporate Change, 8, 4, 1999: 607-633 reprinted in Lazonick and O’Sullivan, Corporate Governance and Sustainable Prosperity 2001: 226-254.

(journal articles, continued)

- “Finance and Industrial Development, Part II: Japan and Germany,” co-authored with Mary O’Sullivan, Financial History Review, 4, 2, 1997: 113-134; reprinted in David Coates, ed., Models of Capitalism: Debating Strengths and Weaknesses, Elgar, 2002.
- “Finance and Industrial Development, Part I: The United States and the United Kingdom,” co-authored with Mary O’Sullivan, Financial History Review, 4, 1, 1997: 7-29; reprinted in David Coates, ed., Models of Capitalism: Debating Strengths and Weaknesses, Elgar, 2002.
- “Organization, Finance, and International Competition,” co-authored with Mary O’Sullivan, Industrial and Corporate Change, 5, 1, 1996, 1-49.
- “Organizational Integration and Competitive Advantage: Explaining Strategy and Performance in American Industry,” co-authored with Jonathan West, Industrial and Corporate Change, 4, 2, 1995, 229-270; reprinted in G. Dosi, D. J. Teece, and J. Chytry, eds., Technology, Organization, and Competitiveness, Oxford University Press, 1998: 247-288.
- “Higher Education for an Innovative Economy: Land-Grant Colleges and the Managerial Revolution in America,” co-authored with Louis Ferleger, Business and Economic History, 23, 1, 1994: 116-128.
- “Equal Employment Opportunity and the ‘Managerial Woman’ in Japan,” co-authored with Kathleen Cannings, Industrial Relations, 33, 1, January 1994: 44-69.
- “The Managerial Revolution and the Developmental State: The Case of U.S. Agriculture,” co-authored with Louis Ferleger, Business and Economic History, 22, 2, 1993, 67-98.
- “Industry Clusters and Global Webs: Organizational Capabilities in the U.S. Economy,” Industrial and Corporate Change, 2, 1, 1993: 1-24; reprinted in C. Edquist and M. McKelvey, eds., Systems of Innovation: Growth, Competitiveness and Employment, Elgar, 2000.
- “Controlling the Market for Corporate Control: The Historical Significance of Managerial Capitalism,” Industrial and Corporate Change, 1, 3, 1992, 445-488; also in F. M. Scherer and M. Perlman, eds., Entrepreneurship, Technological Innovation, and Economic Growth, University of Michigan Press, 1992: 153-199; reprinted in Richard Langlois, Tony Fu-Lai Yu, and Paul Robertson, eds., Alternative Theories of the Firm, Elgar Publishing, 2003.
- “Business History and Economics,” Business and Economic History, second series, 20, 1991 1-13.
- “The British Cotton Industry and International Competitive Advantage: The State of the Debates,” co-authored with William Mass, Business History, 32, 4, October 1990: 9-65; reprinted in M. B. Rose, ed., International Competition and Strategic Response in the Textile Industries since 1870, Cass, 1991.

(journal articles, continued)

- “Organizational Capabilities in American Industry: The Rise and Decline of Managerial Capitalism,” Business and Economic History, second series, 19, 1990: 35-54; reprinted in B. E. Supple, ed., The Rise of Big Business, Elgar Publishers, 1992: 247-266 (a previous version appears in H. Gospel, ed., Industrial Training and Technological Innovation: An Historical and Comparative Study, Routledge, 1990: 213-234).
- “The Breaking of the American Working Class” (a review essay on David Montgomery, The Fall of the House of Labor), Reviews in American History, 17, June 1989: 272-283.
- “Financial Commitment and Economic Performance: Ownership and Control in the American Industrial Corporation,” Business and Economic History, second series, 17 1988: 115-128.
- “Stubborn Mules: Some Comments,” Economic History Review, second series, 40, 1, February 1987: 80-86.
- “The ‘Horndal Effect’ in Early U.S. Manufacturing,” co-authored with Thomas Brush, Explorations in Economic History, 22, January 1985: 53-96.
- “The Decline of the British Economy: An Institutional Perspective,” co-authored with Bernard Elbaum, Journal of Economic History, 44, 2, June 1984: 567-583, reprinted in C. Feinstein, ed., The Economic Development of the United Kingdom Since 1870, Elgar Publishing, 1995; reprinted in David Coates, ed., Models of Capitalism: Debating Strengths and Weaknesses, Elgar, 2002.
- “Rings and Mules in Britain: Reply,” Quarterly Journal of Economics, 99, 2 May 1984: 393-398.
- “The Performance of the British Cotton Industry, 1870-1913,” co-authored with William Mass, Research in Economic History, 9, 1984: 1-44.
- “Industrial Organization and Technological Change: The Decline of the British Cotton Industry,” Business History Review, 57, 2, Summer 1983: 195-236.
- “Comments on ‘Marxist Approaches to Economic History’,” Journal of Economic History, 42, 1, March 1982: 83-85.
- “Production Relations, Labor Productivity, and Choice of Technique: British and U.S. Cotton Spinning,” Journal of Economic History, 41, 3, September 1981: 491-516.
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