

ARTICULATION AGREEMENT

Between the

Associate in Science Degree: Business
Management
Computer Applications Option

of

Northern Essex Community College

and the

UNIVERSITY OF MASSACHUSETTS LOWELL

Fall 2007

This articulation agreement has been established between Northern Essex Community College and the University of Massachusetts Lowell, College of Management. This agreement was developed with the intent of facilitating the transfer process from Northern Essex Community College (NECC) to the University of Massachusetts Lowell. These agreements will serve as a guideline for those who desire to transfer from NECC into the Management program at the University of Massachusetts Lowell.

Students completing the AS Business Management Computer Applications degree program at Northern Essex Community College, in accordance with the minimum standards as set in this agreement by the College of Management at the University of Massachusetts Lowell, will be admitted to that college at the University of Massachusetts Lowell as juniors. Such students will qualify for all the benefits of the Joint Admissions Program. Students who do not meet the aforementioned minimum standards will be considered for admission to the University of Massachusetts Lowell on a case-by-case basis.

OBJECTIVES:

1. To encourage the transfer of qualified students from Northern Essex Community College to the University of Massachusetts Lowell.
2. To award academic credit for courses completed at Northern Essex Community College that meet the terms of the Associate in Science Business Management: CIS degree as stated in this agreement for transfer to the Bachelor of Science in Business Administration Degree at the University of Massachusetts Lowell.
3. To provide effective and concise guidelines for students seeking to transfer to the University of Massachusetts Lowell. Students will have accurate and clear information regarding the transfer of their coursework from NECC to the Bachelor's Degree at the University of Massachusetts Lowell.

TERMS OF THE TRANSFER ARTICULATION AGREEMENT:

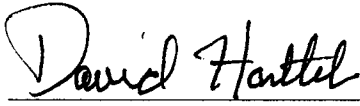
1. The University of Massachusetts Lowell guarantees the acceptance of students who complete the Associate in Science Degree program at Northern Essex Community College with an overall GPA of 2.5 or higher to the Bachelor of Science in Business Administration.
2. The University of Massachusetts Lowell guarantees the transfer of credit as stipulated in the attached Programs of Studies. This agreement assumes the completion of the Associate Degree and completion of the courses listed on the attached Programs of Studies. The University of Massachusetts Lowell may accept courses taken beyond the Associate Degree (60 credits); however, students are encouraged to contact the transfer advisor at the University of Massachusetts Lowell for approval.

3. Northern Essex Community College transfer students will be subject to all general education requirements of the University of Massachusetts Lowell as set forth in the University of Massachusetts Lowell catalog. Students meeting the requirement of the Commonwealth Transfer Compact will be exempt from 35 credits of University general education requirements, but will be required to meet any specific College of Management general education requirements. Meeting the Commonwealth Transfer Compact, including elective recommendations, requires Associate in Science Business Management: CIS degree program students to take 3 additional credit hours in Behavioral and Social Science and 6 additional credit hours in Humanities and Fine Arts, beyond the requirements of the AS in Business Management: CIS degree.
4. This document is based upon the evaluation of course descriptions presented to the University of Massachusetts Lowell. Courses as listed in this agreement will transfer to the University of Massachusetts Lowell provided a grade of "C-" or higher has been earned. When appropriate, the requirements of the Commonwealth Transfer Compact will be honored.
5. Northern Essex Community College students interested in participating in this agreement should be advised to take the suggested liberal arts courses. These courses are required at the University of Massachusetts Lowell and students are advised to complete them as part of their Associate Degree.

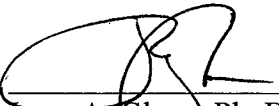
This agreement shall remain in effect for a period of three years from the date listed below, with the provision that the terms specified herein will continue to apply to students admitted from Northern Essex Community College's Associate in Science Business Management: CIS degree program within one year of the expiration of the agreement. Each institution agrees to provide timely notice to the other in the event of any modification to the curriculum that might affect compatibility for admission and transfer of coursework. This agreement may be subject to change, with notification, if curriculum requirements change at either institution. Students admitted to the Northern Essex Community College's Associate in Science Business Management: CIS degree program prior to such notification shall be admitted to the University of Massachusetts Lowell on the basis of this agreement. This agreement is conditional upon the Business Department maintaining its' program approval from the Massachusetts Board of Higher Education.

Signatures

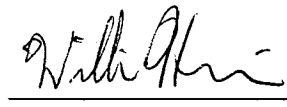
Northern Essex Community College

 11/30/07

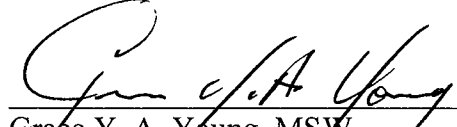
David F. Hartleb, JD Date
President

 11/30/07

Lane A. Glenn, Ph. D
Vice President, Academic Affairs

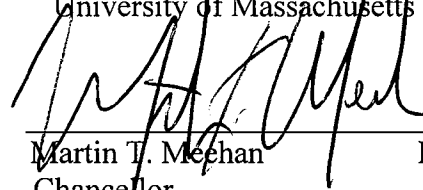


William Heineman, MPP
Acting Dean, Business, Science,
Math & Technology

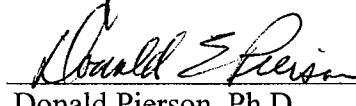


Grace Y. A. Young, MSW
Associate Dean, Academic Affairs, Transfer,
Articulation and Advising

University of Massachusetts Lowell

 2/27/08

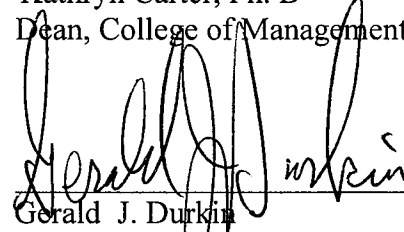
Martin T. Meehan Date
Chancellor

 2/28/08

Donald Pierson, Ph.D
Interim Provost



Kathryn Carter, Ph. D
Dean, College of Management



Gerald J. Durkin
Associate Dean of Enrollment and
Director of Transfer Admissions

NORTHERN ESSEX COMMUNITY COLLEGE
Business Management
Computer Applications Option

NECC Course Requirements

UMass Lowell Equivalent

| | | | | | |
|---------|--------------------------|---|----------|--------------------------|---|
| ACC 101 | Intro Accounting I | 3 | 60.199 | Accounting 100 Elective | 3 |
| ACC 102 | Intro Accounting II | 3 | 60.201 | Accounting/Financial | 3 |
| BUS 101 | Intro to Business | 3 | 66.199 | Business 100 Elective | 3 |
| BUS 211 | Business Law | 3 | 41.262 | Business Law | 3 |
| CIS 110 | Computer Applications | 3 | 92.202 | Intro to PC & MS Office | 3 |
| CIS112 | Integrated Computer App | 3 | 63.301* | Mgmt Information Systems | 3 |
| CIS113 | Data Mgmt Apps | 3 | 91.199 | Comp Sci 100 Elective | 3 |
| CIS210 | Adv Database Mgmt Apps | 4 | 63.303** | Database applications | 4 |
| ENG 101 | English Composition I | 3 | 42.101 | College Writing I | 3 |
| ENG 102 | English Composition II | 3 | 42.102 | College Writing II | 3 |
| FIN201 | Business Finance | 3 | 61.199 | Finance 100 Elective | 3 |
| MGT201 | Principles of Management | 3 | 66.199 | Management 100 Elective | 3 |
| PSY 101 | Intro to Psychology | 3 | 47.101 | General Psychology | 3 |
| SOC 101 | Intro to Sociology | 3 | 48.101 | Intro to Sociology | 3 |

•

Electives:

| | | | | |
|--|-----|--------|-------------------------------|---|
| Communications Elective (Com 111 Or 112) | 3 | 42.222 | Speech | 3 |
| Economics Elective(ECO 201 Or 202) | 3 | 49.xxx | Economics I or Economics II | 3 |
| Math Elective (MAT 120 or higher) | 3/4 | 92.xxx | See Math List below | 3 |
| Math Elective (MAT 120 or higher | 4 | 92.xxx | See Math List below | 3 |
| Science Elective (Lab Science) | 3/4 | xx.xxx | Lab Science (required) | 4 |
| Free Elective | 3 | xx.xxx | Fulfill Math List below first | 3 |

- **CIS 112 will transfer as 63.301 if grades in both CIS 110 and CIS 112 are B or better.**
- **CIS 210 will transfer as 63.303 if grades in both CIS 113 and CIS 210 are B or better.**

SOCIAL SCIENCES

- | | | |
|--------------------------------|---|--|
| 1) History elective: | HIS 111 Western Civilization I or HIS 112 The Modern World | 43.105 West Civ I 43.106 The Modern World |
| 2) Political Science elective: | GOV 101 Intro to Amer. Politics GOV 102 Intro to Political Science | 46.101 Intro Amer Politics 46.101 (same as above) |

FINE ARTS & HUMANITIES

- | | | |
|-----------------------------------|--|-----------------------------|
| 3) Arts and Humanities Electives: | LHU 101 Liberal Arts and Humanities course | 42.205 Hum Val West Cult |
| | LIT 201 American Literature I | 42.294 Hist of Amer Lit |
| | LIT 203 African American Literature | 42.299 Literature Gen Ed |
| | LIT 213 Shakespeare | 42.267 Intro to Shakespeare |
| | LIT 221 Western Literature I | 42.201 Gr. Books Antiquity |
| | LIT 223 The Bible as Literature | 42.250 Bible as Lit |
| | LIT 262 Literature: Poetry | 42.211 Poetry |
| | LIT 263 Literature: The Short Story | 42.212 Short Story |
| | LIT 264 Literature: The Novel | 42.202 Great Books Modern |
| | PHI 101 Intro Philosophy | 45.201 Intro to Philosophy |
| | PHI 110 Intro to Ethics | 45.203 Intro to Ethics |

BUSINESS

- | | | |
|----------------------|-------------------------------|------------------------------|
| 4) Marketing course: | MKT 210 Marketing Principles | 62.201 Marketing Principles |
| | ACC 203 Managerial Accounting | 60.202 Accounting/Managerial |

MATH

- | | | |
|------------------|-----------------------------------|---------------------------|
| 5) Math courses: | MAT 120 College Algebra | 92.121 Management PreCalc |
| | MAT 171 Calc for Bus/Soc/Life Sci | 92.122 Management |
| | MAT 125 Statistics | 92.283 Intro. Statistics |