

# **ARTICULATION AGREEMENT**

Between the

Associate in Science Degree  
In Accounting  
of

Northern Essex Community College

and the

**UNIVERSITY OF MASSACHUSETTS LOWELL**

Fall 2007

This articulation agreement has been established between Northern Essex Community College and the University of Massachusetts Lowell, College of Management. This agreement was developed with the intent of facilitating the transfer process from Northern Essex Community College (NECC) to the University of Massachusetts Lowell. These agreements will serve as a guideline for those who desire to transfer from NECC into the Management program at the University of Massachusetts Lowell.

Students completing the AS Accounting degree program at Northern Essex Community College, in accordance with the minimum standards as set in this agreement by the College of Management at the University of Massachusetts Lowell, will be admitted to that College at the University of Massachusetts Lowell as juniors. Such students will qualify for all the benefits of the Joint Admissions Program. Students who do not meet the aforementioned minimum standards will be considered for admission to the University of Massachusetts Lowell on a case-by-case basis.

#### OBJECTIVES:

1. To encourage the transfer of qualified students from Northern Essex Community College to the University of Massachusetts Lowell.
2. To award academic credit for courses completed at Northern Essex Community College that meet the terms of the Associate in Science degree as stated in this agreement for transfer to the Bachelor of Science in Business Administration Degree at the University of Massachusetts Lowell.
3. To provide effective and concise guidelines for students seeking to transfer to the University of Massachusetts Lowell. Students will have accurate and clear information regarding the transfer of their coursework from NECC to the Bachelor's Degree at the University of Massachusetts Lowell.

#### TERMS OF THE TRANSFER ARTICULATION AGREEMENT:

1. The University of Massachusetts Lowell guarantees the acceptance of students who complete the Accounting Associate degree program at Northern Essex Community College with an overall GPA of 2.5 or higher to the Bachelor of Science in Business Administration.
2. The University of Massachusetts Lowell guarantees the transfer of credit as stipulated in the attached Programs of Studies. This agreement assumes the completion of the Associate Degree and completion of the courses listed on the attached Program of Study. The University of Massachusetts Lowell may accept courses taken beyond the Associate Degree (60 credits); however, students are encouraged to contact the transfer advisor at the University of Massachusetts Lowell for approval.
3. Northern Essex Community College transfer students will be subject to all general education requirements of the University of Massachusetts Lowell as set forth in the University of Massachusetts Lowell catalog. Students meeting the requirement of the Commonwealth Transfer Compact will be exempt from 35 credits of University general education requirements, but will be required to meet any specific College of Management general education requirements.

Meeting the Commonwealth Transfer Compact requires AS Accounting students to take 3 additional credit hours in Behavioral and Social Science and 6 additional credit hours in Humanities and Fine Arts, beyond the requirements of the AS Accounting Degree.


4. This document is based upon the evaluation of course descriptions presented to the University of Massachusetts Lowell. Courses as listed in this agreement will transfer to the University of Massachusetts Lowell provided a grade of "C-" or higher has been earned. When appropriate, the requirements of the Commonwealth Transfer Compact will be honored.
5. Northern Essex Community College students interested in participating in this agreement should be advised to take the suggested liberal arts courses. These courses are required at the University of Massachusetts Lowell and students are advised to complete them as part of their Associate Degree.


This agreement shall remain in effect for a period of three years from the date listed below, with the provision that the terms specified herein will continue to apply to students admitted from Northern Essex Community College's Associate in Science Accounting degree program within one year of the expiration of the agreement. Each institution agrees to provide timely notice to the other in the event of any modification to the curriculum that might affect compatibility for admission and transfer of coursework. This agreement may be subject to change, with notification, if curriculum requirements change at either institution. Students admitted to the Northern Essex Community College's Associate in Science degree program prior to such notification shall be admitted to the University of Massachusetts Lowell on the basis of this agreement. This agreement is conditional upon the Accounting Department maintaining its' program approval from the Massachusetts Board of Higher Education.

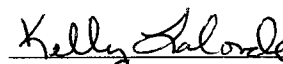
Signatures


Northern Essex Community College

 11/30/07  
David F. Hartleb, JD      Date  
President

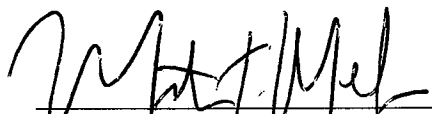
 11/30/07  
Lane A. Glenn, Ph. D  
Vice President, Academic Affairs


  
William Heineman, MPP  
Acting Dean, Business, Science,  
Math & Technology


  
Kelly LaLonde, MBA, CPA  
Coordinator, Accounting Program


  
Grace Y. A. Young, MSW  
Associate Dean, Academic Affairs, Transfer,  
Articulation and Advising

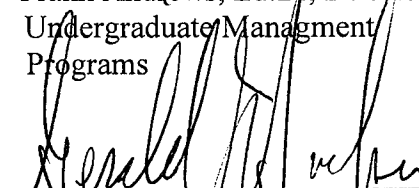
University of Massachusetts Lowell

 2/27/08  
Martin T. Meehan      Date  
Chancellor

  
Donald Pierson, Ph.D  
Interim Provost

  
Kathryn Carter, Ph. D  
Dean, College of Management

  
Frank Andrews, Ed.D., Director  
Undergraduate Management  
Programs

  
Gerald J. Durkin  
Associate Dean of Enrollment and  
Director of Transfer Admissions

**NORTHERN ESSEX COMMUNITY COLLEGE**  
Accounting

**NECC Course Requirements**

**UMass Lowell Equivalent**

ACC 101	Intro Accounting I	3	60.199	Accounting 100 Elective	3
ACC 102	Intro Accounting II	3	60.201	Accounting/Financial	3
ACC 201	Intermediate Accounting I	3	60.299	Accounting 200 Elective	3
ACC 202	Intermediate Accounting II	3	60.301*	Intermediate Accounting I	3
ACC 203	Managerial Accounting	3	60.202	Accounting/Managerial	3
ACC 204	Tax Accounting	3	60.199	Accounting 100 Elective	3
ACC 205	Computerized Accounting	3	60.199	Accounting 100 Elective	3
BUS 101	Intro to Business	3	66.199	Business 100 Elective	3
BUS 211	Business Law	3	41.262	Business Law	3
CIS 110	Computer Applications	3	92.202	Intro to PC & MS Office	3
COM 111	Public Speaking	3	42.222	Speech	3
ENG 101	English Composition I	3	42.101	College Writing I	3
ENG 102	English Composition II	3	42.102	College Writing II	3
MAT 120	College Algebra	3	92.121	Management PreCalc	3
MAT 125	Statistics	4	92.183	Statistics	4
MKT 210	Principles of Marketing	3	62.201	Marketing Principles	3
PSY 101	Intro to Psychology	3	47.101	General Psychology	3
SOC 101	Intro to Sociology	3	48.101	Intro to Sociology	3

**Electives:**

**Economics Elective**

ECO 201	Micro Economics	3	49.201	Economics I (Micro)	3
<b>Or</b>				<b>Or</b>	
ECO 202	Macro Economics	3	49.202	Economics II (Macro)	3

**Science Elective**

<b>Must be Lab Science</b>		<b>4</b>	<b>xx.xxx</b>	<b>Lab Science</b>	<b>4</b>
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**Free Elective**

**Recommend**

MAT 171	Calculus 1	3	92.122	Management Calculus	
or					
BUS 105	Prof. Communications	3	66.210	Prof. Communications	3

\*ACC202 will transfer as 60.301 if grades in both ACC 201 and ACC 202 are B or better.

**\*\*\*Note: Students who do not take MAT 171 or BUS 105 can choose one of the courses listed below**

**SOCIAL SCIENCES**

- |                                |   |  |
|--------------------------------|---|--|
| 1) History elective:           | HIS 111 Western Civilization I or<br>HIS 112 The Modern World         | 43.105 West Civ I<br>43.106 The Modern World         |
| 2) Political Science elective: | GOV 101 Intro to Amer. Politics<br>GOV 102 Intro to Political Science | 46.101 Intro Amer Politics<br>46.101 (same as above) |

**FINE ARTS & HUMANITIES**

- |                                   |  |                             |
|-----------------------------------|--|-----------------------------|
| 3) Arts and Humanities Electives: | LHU 101 Liberal Arts and Humanities course | 42.205 Hum Val West Cult    |
|                                   | LIT 201 American Literature I              | 42.294 Hist of Amer Lit     |
|                                   | LIT 203 African American Literature        | 42.299 Literature Gen Ed    |
|                                   | LIT 213 Shakespeare                        | 42.267 Intro to Shakespeare |
|                                   | LIT 221 Western Literature I               | 42.201 Gr. Books Antiquity  |
|                                   | LIT 223 The Bible as Literature            | 42.250 Bible as Lit         |
|                                   | LIT 262 Literature: Poetry                 | 42.211 Poetry               |
|                                   | LIT 263 Literature: The Short Story        | 42.212 Short Story          |
|                                   | LIT 264 Literature: The Novel              | 42.202 Great Books Modern   |
|                                   | PHI 101 Intro Philosophy                   | 45.201 Intro to Philosophy  |
|                                   | PHI 110 Intro to Ethics                    | 45.203 Intro to Ethics      |

**MATH**

- |                            |   |                        |
|----------------------------|---|------------------------|
| 3) Additional math course: | MAT 171 Calculus I for Bus/Soc/Life Sci | 92.122 Management Calc |
|----------------------------|---|------------------------|