

ARTICULATION AGREEMENT

Between

**MIDDLESEX COMMUNITY COLLEGE
Business Administration Transfer
Associate in Science**

and the

**UNIVERSITY OF MASSACHUSETTS LOWELL
College of Management
Business Administration
Bachelor of Science**

**Concentrations in Accounting, Entrepreneurship, Finance,
Management, Marketing, or Management Information Systems**

Fall 2008

This articulation agreement has been established between Middlesex Community College's Business Administration Transfer Associate of Science program and the University of Massachusetts Lowell, College Management, Business Administration Bachelor of Science degree (concentration in Accounting, Entrepreneurship, Finance, Management, Marketing, or Management Information Systems). This agreement was developed with the intent of facilitating the transfer process from Middlesex Community College to the University of Massachusetts Lowell, and will serve as a guideline for those who desire to transfer into the Business Administration program at the University of Massachusetts Lowell.

Students completing the Business Administration Transfer Associate of Science program at Middlesex Community College, in accordance with the minimum standards as set by the College of Management at the University of Massachusetts Lowell, will be admitted to that department at the University of Massachusetts Lowell as juniors. Students who do not meet the aforementioned minimum standards will be considered for admission to the University of Massachusetts Lowell on a case-by-case basis.

OBJECTIVES:

1. To encourage the transfer of qualified students from Middlesex Community College to the University of Massachusetts Lowell.
2. To award academic credit for courses completed at Middlesex Community College that meet the terms of the Business Administration Associate Degree as stated in this agreement for application toward the requirements for the Business Administration Bachelor of Science Degree at the University of Massachusetts Lowell.
3. To provide effective and concise guidelines for students seeking to transfer to the University of Massachusetts Lowell. Students will have accurate and clear information regarding the transfer of their coursework and credits toward the Business Administration Bachelor of Science Degree at the University of Massachusetts Lowell.

TERMS OF THE TRANSFER ARTICULATION AGREEMENT:

1. The University of Massachusetts Lowell guarantees the acceptance of students who completed the Business Transfer Associate Degree program at Middlesex Community College with an overall GPA of 2.5 or better to the Business Administration Bachelor of Science Degree.
2. The University of Massachusetts Lowell guarantees the transfer of credit as stipulated in the attached Program of Studies. This agreement assumes the completion of the Associate Degree and completion of the courses listed on the attached Program of Studies. The University of Massachusetts Lowell may require that 50% of the major is completed in residence; a minimum total of 120 credits must be completed to earn a Business Administration Bachelor of Science Degree. The University of Massachusetts Lowell may accept courses taken beyond the Associate Degree (60 credits); however, students are encouraged to contact the transfer advisor at the University of Massachusetts Lowell for approval.
3. Middlesex Community College transfer students will be subject to all general education requirements of the University of Massachusetts Lowell as set forth in the University of Massachusetts Lowell catalog. Students meeting the requirement of the Commonwealth Transfer Compact will be exempt from University general education requirements, but will be required to meet any specific College of Management general education requirements.
4. This document is based upon the evaluation of course descriptions presented to the University of Massachusetts Lowell. Courses listed in this agreement will transfer to the University of

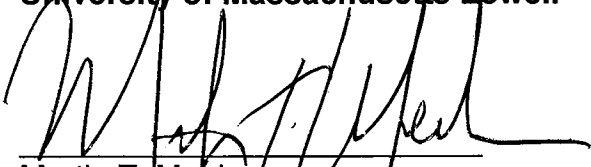
Massachusetts Lowell provided a grade of "C-" or better has been earned. When appropriate, the requirements of the Commonwealth Transfer Compact will be honored.

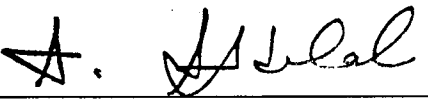
5. Middlesex Community College students interested in participating in this agreement are advised to take the suggested business administration and liberal arts courses. These courses are required at the University of Massachusetts Lowell and students are advised to complete them as part of their Associate Degree.

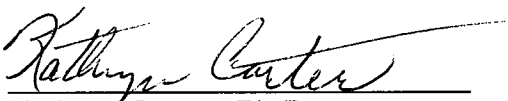
This agreement shall remain in effect for a period of three years from the date listed below, with the provision that the terms specified herein will continue to apply to students admitted from Middlesex Community College's Business Administration Associate Degree program within one year of the expiration of the agreement. Each institution agrees to provide timely notice to the other in the event of any modification to the curriculum that might affect compatibility for admission and transfer of coursework. This agreement may be subject to change, without notice, if curriculum requirements change at either institution. Students admitted to the Middlesex Community College's Business Administration Associate Degree program prior to such notification shall be admitted to the University of Massachusetts Lowell on the basis of this agreement.

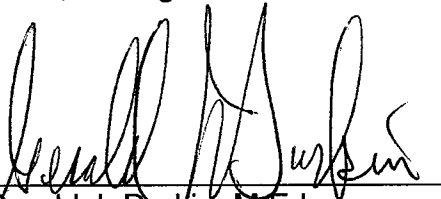
Signatures

University of Massachusetts Lowell



Martin T. Meehan
Chancellor

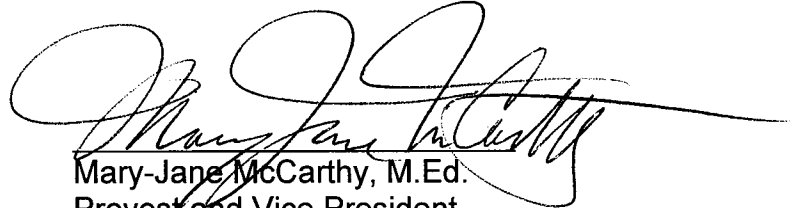

Ahmed Abdelal, Ph.D.
Provost

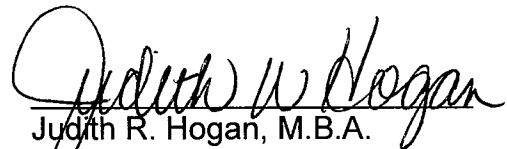

Kathryn Carter, Ph.D.
Dean, Management



Gerald J. Durkin, M.Ed.
Associate Dean, Enrollment
Director of Transfer Admissions

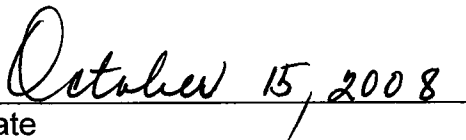
Middlesex Community College


Carole A. Cowan, Ed.D.
President


Mary-Jane McCarthy, M.Ed.
Provost and Vice President,
Academic and Student Affairs


Judith R. Hogan, M.B.A.
Dean, Business, Engineering and
Technologies


Catherine L. Pride, Ph.D.
Associate Dean, Academic Programs
and Articulation


Date

Transfer Articulation Agreement
Middlesex Community College
Business Administration Transfer, Associate in Science
transferring into
University of Massachusetts Lowell
College of Management
Business Administration, Bachelor of Science
Concentrations in Accounting, Entrepreneurship, Finance, Management, Marketing, or
Management Information Systems

NOTES:

- A minimum 2.5 cumulative GPA is required for admission to this major
 - A maximum of 60 credits will be accepted in transfer
 - A maximum of 5 Free Electives can be applied to the Business Administration Bachelor of Science degree
 - A minimum grade of "C-" is required for a course to transfer to UMass Lowell
 - Students completing this sequence of Middlesex courses should select courses that meet the requirements of the Commonwealth Transfer Compact (CTC). If they do so, students completing this Associate Degree program will be guaranteed a minimum of 60 credits of transfer credit, to be applied to the University of Massachusetts Lowell Business Administration Bachelor of Science degree as courses in the major, general education courses, or free electives. In addition, students will be exempt from all University General Education requirements. The requirements of the CTC are as follows:
 - * 6 credits Composition/Writing, i.e., ENG101 and ENG102
 - 9 credits Humanities courses
 - * 3 credits college-level Math (note: must be above MAT100)
 - 8 credits Science (students are encouraged to take two 4-credit lab sciences to meet this requirement)
 - * 9 credits Social/Behavioral Science
- * These requirements are automatically met by program requirements

Middlesex Community College Business Administration Transfer Agreement Requirements			University of Massachusetts Lowell Course Equivalencies		
COURSE #	TITLE	CR	COURSE #	TITLE	CR
BUS 110	Introduction to Business	3	66.199	Management Elective 100 Level	3
BUS 221 <u>or</u> BUS 120 <u>and</u> BUS 220	Financial Accounting <u>or</u> Introduction to Accounting I <u>and</u> Introduction to Accounting II	4/6	60.201	Accounting/Financial	3
BUS 320	Managerial Accounting	3	60.202	Accounting/Managerial	3
<u>Choose Two:</u> BUS 210 BUS 222 BUS 240 BUS 321 BUS 322	<u>Suggest:</u> - BU 240 Principles of Marketing <u>and one of the following</u> - BUS 210 Principles of Management - BUS 321 Intermediate Accounting I - BUS 322 Intermediate Accounting II	6	62.201 66.199	Marketing Principles Management Elective 100 level Accounting Elective 100 level Accounting Elective 100 level	6

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Middlesex Community College Business Administration Transfer Agreement Requirements			University of Massachusetts Lowell Course Equivalencies		
COURSE #	TITLE	CR	COURSE #	TITLE	CR
BU _____ or General Education Elective	To meet the requirements of the CTC, students must select 1 course from the following areas: - Humanities - Science (4-6 credits, depending on course taken to meet Science requirement)	3	-----	Transfer Compact Courses; transfers as fulfilling a UML general education requirement	3
CAP 101	Microcomputer Applications	3	63.299	MIS 200 Elective	3
ENG 101	English Composition	3	42.101	College Writing	3
ENG 102	English Composition II: Intro to Literature	3	42.102	College Writing II	3
ECO 140	Prin of Macroeconomics	3	49.202	Economics II	3
ECO 150	Prin of Microeconomics	3	49.201	Economics I	3
LGL 102 or LGL 130	Business Law or Legal Environment of Business	3	41.262 41.261	Business Law Intro to Legal Concepts	3
MAT 180	Precalculus for Business & Social Science I	3	92.199	Math 100 Elective	3
MAT 190	Precalculus II	3	92.121	Management Precalculus	3
Behavioral Science Elective	Suggest: SO 6101 Intro Sociology	3	48.101	Intro to Sociology	3
Humanities Elective	Choose 1 course from any of the following departments: ART, COM, DAN, ELL (ELL 075 and above only), ENG (Eng 110 and above only), ETH, HUM, LAN, MUS, PHL, PSY (PSY 135 only), REL, THE	3		Transfer Compact Courses; transfers as fulfilling UML general education requirement	3
General Education Electives: 2 courses Required	Suggest: - MAT 280 Calculus for Bus & Soc Sci I and - PSY 101 Intro Psych	6/8	92.122 47.101	Management Calculus General Psychology	6/8
Science Elective	Choose 1 course from any of the following departments: BIO, CHE, ENV, GEO, PHY, SCI	3/4		Transfer Compact Courses; transfers as fulfilling UML general education	3/4

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Middlesex Community College Business Administration Transfer Agreement Requirements			University of Massachusetts Lowell Course Equivalencies		
COURSE #	TITLE	CR	COURSE #	TITLE	CR
Elective	<u>To meet the requirements of the CTC, students must select 1 course from the following areas:</u> - Humanities - Science (4-6 credits, depending on course taken to meet Science requirement)	3/4	-----	Transfer Compact Course; transfers as fulfilling UML general education requirement	3/4
	TOTAL CREDITS	61/ 67		TOTAL CREDITS	60/64